

The Truth about Outsourcing

You provide care, education, living places, and workspaces that empower people to thrive. Focus on your mission and let us take the day-to-day of foodservice and facilities management off your plate. We get it, misconceptions around outsourcing can create uncertainty. Learn how we can help optimize your operations and keep your people satisfied.

Myth

My employees will lose their jobs.

We “retain and train” - aiming to keep **100%** of employees in place whenever possible; building their skills, providing opportunities to advance, and bring innovations to you.

Reality

Myth

Food quality and menu variety will diminish.

Sodexo elevates the dining experience. Bringing our expertise in the culinary arts backed by market research and consumer trends data, we build high-quality menus with the food your people already love, and evolve when preferences evolve.

Reality

Myth

Outsourcing fails because of cultural differences.

We retain as many employees as possible and hire locally, so your **foodservice and facilities teams seamlessly embrace your culture.** We bring partnerships with local suppliers to closely align experiences with your consumers’ expectations.

Reality

Myth

Outsourcing is too expensive.

Our partnership brings game-changing experts and access to technology, along with our vast supplier network and large-scale buying power, to optimize your business and reduce costs. **Pay for what you need and scale as you grow.**

Reality

Myth

Outsourcing means giving up control.

Outsourcing streamlines operations, freeing you to focus on your core mission. We are transparent in all we do to handle the day-to-day details, including cost models, onboarding and transitioning, HR management and business reviews.

Reality

Myth

Outsourcing isn’t flexible enough for our facilities.

From a small café in your space to multiple dining venues across a large campus, **our dining and snacking solutions are flexible and customizable for your space and consumers,** and they can change as your needs evolve.

Reality

Myth

Outsourcing isn’t flexible enough for our organization.

We’re scalable, agile and customized to your needs. Whether you standardize a single service at multiple sites or opt for a single support vendor across all services, we increase your efficiency by improving processes, integrating technology and optimizing hiring and staffing.

Reality

Myth

Outsourcing lowers service quality and customer satisfaction.

Our solutions and people are embedded in your business to deliver the exceptional quality you expect. Streamlining operations can positively impact peoples’ experiences, compliance risks and continuous performance improvement — increasing consumer satisfaction.

Reality

Myth

I don’t know if I can trust an external vendor.

Sodexo is not just a vendor but a true partner. Your success is our success, so we always have your best interests in mind. You don’t have to jump “all in”— we bring scalable service and operational solutions unique to your business.

Reality

Myth

We’ll lose touch with our local community.

We live and operate in your community and partner to strengthen your ties— bringing the resources you need to improve your spaces. Our values around social responsibility, sustainability and wellness are part of our commitment to improve the communities in which we operate.

Reality